

# How to Get Security Contracts in 2025 with USPA's Expert Guidance

*Discover actionable strategies to secure government and private sector security contracts through proven methods and USPA's Certified Contractor Program.*

NEW YORK, NY, UNITED STATES,  
December 27, 2024 /

EINPresswire.com/ -- As 2025 approaches, security contractors are exploring how to capitalize on evolving opportunities in government and private sector contracts. With key legislative changes, such as the

National Defense Authorization Act (NDAA) FY24, reshaping the landscape, now is the time to act. [USPA, a leader in the security industry](#), provides the tools, expertise, and financial support that contractors need to succeed.



Discover how to get security contracts in 2025 with USPA's Certified Contractor Program—your gateway to success in government and private markets”

*Michael Evans, Security Expert*



How to Get Security Contracts

## Legislative Updates Pave the Way for Small Business Success

The NDAA FY24 introduces significant changes designed to empower small businesses, including those in the security sector. Highlights include enhanced inflation relief measures, faster payment protocols, and expanded small business participation requirements. For service-disabled veteran-owned small businesses (SDVOSBs), participation goals have risen from 3% to 5%, creating more opportunities for firms to win lucrative contracts.

However, navigating the government procurement process isn't without challenges. Contractors must adhere to stringent compliance requirements, such as conflict-of-interest certifications, detailed documentation, and adherence to government timelines. For many small firms, the complexity and financial strain of waiting for payment under traditional net terms—often 30, 60, or even 90 days—can make pursuing government contracts seem unattainable.

## How USPA Helps Contractors Secure Contracts and Maintain Cash Flow

This is where USPA steps in to bridge the gap. Through its [Certified Contractor Program](#), USPA takes the risk out of long payment cycles. Unlike traditional contracts, where payment delays can cripple cash flow, USPA ensures its partners are paid weekly. In fact, payments are processed just one day after invoices are submitted. This rapid turnaround gives smaller firms the financial stability they need to grow and invest in their operations.

“USPA’s Certified Contractor Program has been empowering security contractors for 20 years,” said Michael Evans, Founder of USPA. “We understand the challenges small businesses face, and we’re here to provide the financial and operational support they need to thrive in this competitive industry.”

## Balancing Government and Private Sector Contracts

While government contracts offer stability and long-term opportunities, private sector contracts provide flexibility and faster execution. USPA helps contractors navigate both spaces by offering guidance on compliance, technology integration, and proposal development. By partnering with USPA, firms can pursue both government and private contracts confidently, knowing their cash flow and operational needs are secure.

## Strategies for Securing Contracts in 2025

USPA’s Certified Contractor Program also provides actionable strategies for landing contracts, including:

- Understanding key provisions of the NDAA FY24, such as inflation relief and small business requirements.
- Leveraging technology to offer innovative security solutions.
- Building strong proposals that highlight past performance and compliance with government standards.
- Networking with prime contractors to gain subcontracting opportunities.

## Your Next Step to Success

For contractors wondering [how to get security contracts in 2025](#), USPA offers a proven path to success. By addressing financial challenges and providing expert guidance, USPA empowers its partners to compete effectively in both government and private markets.

Learn how USPA can help your business thrive by reading the full article here: [How to Get Security Contracts in 2025](#)

Albina Beici

USPA Nationwide Security

+1 800-214-1448

[email us here](#)

Visit us on social media:

Facebook  
LinkedIn  
Instagram  
YouTube  
TikTok

---

This press release can be viewed online at: <https://www.einpresswire.com/article/772105797>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2024 Newsmatics Inc. All Right Reserved.