



# Truss Financial Group enhances the Mortgage Lending experience with AI-Powered mortgageQ.ai

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*Truss Financial Group's integration of mortgageQ.ai streamlines the mortgage process for self-employed individuals and real estate investors.*

LADERA RANCH, CA, UNITED STATES, December 5, 2024 /EINPresswire.com/ -- Truss Financial Group is excited to announce the integration of [mortgageQ.ai](#) into its operations, bringing cutting-edge artificial intelligence (AI) technology to streamline and enhance the loan discovery process. This innovation demonstrates [TFG's commitment to meeting self-employed professionals](#) and real estate investors' unique needs, offering them tailored and efficient mortgage solutions.

## Addressing a Growing Need:

For self-employed individuals and real estate investors, securing a mortgage often presents unique hurdles. Traditional loan processes rely heavily on conventional financial information, making it difficult for clients to find loan products that fit their needs. Complex income streams, unconventional credit histories, and unique financial situations often lead to delays and limited options.

Recognizing this gap, Truss Financial Group has adopted mortgageQ.ai to provide a smarter, faster way to connect clients with loan products tailored to their specific situations.

## What is mortgageQ.ai?

This AI - mortgageQ.ai is a powerful platform designed specifically to support the Non-QM (Non-Qualified Mortgage) market, a sector aimed at borrowers who don't fit standard lending criteria. Using advanced AI, mortgageQ.ai helps professionals navigate complex mortgage questions efficiently, identifying the best loan options for clients with unique financial needs.

## Key features of mortgageQ.ai include:

**Instant Loan Discovery:** AI scans extensive lender databases to deliver customized loan matches within seconds.

**Tailored Solutions for Non-QM Borrowers:** The platform is particularly effective for clients with complex financial profiles, such as self-employed individuals or those with investment income.

**Improved Accuracy and Efficiency:** By reducing human error and processing time, mortgageQ.ai streamlines decision-making for both clients and loan officers.

**Streamlined Collaboration:** Loan officers can quickly share detailed loan scenarios with their bank's Account Executives through an intuitive, one-step sharing tool, enabling faster communication and approvals.

**Benefits for Clients:**

By using mortgageQ.ai, Truss Financial Group enhances its ability to serve clients in a more personalized and efficient manner. Self-employed and real estate investor clients benefit from:

**Faster Processing Times:** Loans are identified and processed more quickly than traditional methods.

**More Personalized Options:** AI ensures loan matches are precise, saving clients from the frustration of navigating unsuitable offers.

**Improved Experience:** With administrative tasks reduced, TFG's loan officers can focus on building strong client relationships and offering expert guidance.

**Mortgage Space Built on Innovation:**

The adoption of mortgageQ.ai is part of Truss Financial Group's broader commitment to innovation in the mortgage industry. By combining the latest technological advancements with its unwavering dedication to customer service, TFG is redefining what clients can expect from their mortgage experience.

"Our goal has always been to make the mortgage process as seamless and stress-free as possible," added Jason Nichols, "By integrating AI technology, we're ensuring that our clients not only get the best options available but also enjoy a smoother, more transparent process."

**Conclusion:**

Truss Financial Group's integration of mortgageQ.ai marks a significant step forward in making the mortgage process faster, more efficient, and tailored to the needs of self-employed individuals and real estate investors. By combining innovative AI technology with a commitment to personalized service, TFG is redefining the mortgage experience, ensuring clients receive the best solutions with ease and transparency.

About Truss Financial Group:

[Truss Financial Group is a leading independent mortgage broker](#) specializing in helping real estate investors and self-employed business owners secure financing. With over 20 years of experience, TFG offers personalized attention and creative loan solutions, backed by strong relationships with well-capitalized banking partners.

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