

American Medical Administrators, CEO, Jonathan Loutzenhiser on How an Integrated Healthcare System Benefits Providers

CEOCFO and American Medical Administrators, CEO, Jonathan Loutzenhiser discuss Helping Providers get Better Resources and Support to Increase Healthcare Quality



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[CEOCFO Magazine](#), an independent business and investor publication that highlights important technologies and companies, today announced an interview with Jonathan Loutzenhiser, CEO of St. Louis, MO -based [American Medical Administrators, Inc.](#), providing an integrated Healthcare

System for Providers that enables better quality healthcare for patients.

“

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Jonathan Loutzenhiser

To read the full interview visit:

<https://ceocfointerviews.com/americanmedicaladministrators23.html>

During the interview with CEOCFO's Senior Editor Lynn Fosse, addressing the idea behind American Medical Administrators, Inc., Mr. Loutzenhiser said, “American Medical Administrators is a fully integrated healthcare system that is committed to offering our providers better

resources and support to increase the quality of healthcare for our patient population.”

Describing what they offer, Mr. Loutzenhiser said, “We focus on independent primary care physicians who are entrepreneurs. These physicians often are running excellent businesses within our sector where they are lacking the resources needed to optimizing growth and patient care. For example, we can provide HR, marketing resources, PR resources, and even additional staff. I think they are looking directly for resources within those sectors such as payroll resources, public relations, marketing and accounting resources. This is where we quickly add value.”

Mr. Loutzenhiser continued, "As we acquire physicians, we will help identify and provide additional staff, additional MA, and additional nurses. We seek to give our physicians the ability to focus on the patient instead of having to focus on running the business. We bring the business platform; they utilize that platform to be able to focus on what they do very well, which is patient care. Offering them additional staff and back-office resources so that our providers can spend more time with our patients and be more focused on upfront preventative healthcare benefits all persons in the healthcare cycle."

Asked how they provide ease of use for physicians, Mr. Loutzenhiser told Lynn, "By integrating all of these practices, whether a small practice or large practice, adding new technologies often becomes like climbing a mountain. When making a change to a business where the physician is hands-on with the patient, it can become overwhelming to integrate new technology. During my career, I have been involved in taking three products to market. What I have learned is that change, after many years, is a daunting process for physicians with busy schedules. They want to change, but the time it takes to research and implement is often too much. We have seen practices without integrated EMR or any new technologies. We help usher in this process by integrating physicians into our system, acquiring independent practices, and providing modernized access and education. We are providing the resources to make integration less daunting and more exciting because they aren't spending their time trying to figure out what is right for their practice. This allows us to create a simpler, more



Jonathan Loutzenhiser, CEO, American Medical Administrators



efficient outcome for our patient base.”

When asked how they are reaching out to physicians, Mr. Loutzenhiser explained, “Right now, we are launching in a few different regions, such as Missouri and Georgia, with plans for further expansion. We have key opinion leaders and excited, independent doctors. For example, Dr. James Poindexter is a vascular physician who built the Independent Practice Association from the 1990s through the 2000s. He then went in trying to address things and built an ACO. By bringing forward thinking physicians, Dr. Abdullah Arshad, MD, stepped in as our COO. They have been leading entrepreneurs and they want to address the problems we are speaking about in the healthcare sphere. By creating a platform that made sense to the physicians, we have been able to grow organically. We have physician partners with whom we have built strong relationships. In turn, those relationships are utilized to grow our mission, and the individuals they have historically known, who trust our physicians and know that they want the best for healthcare, believe in building and maintaining autonomy in how they practice medicine. We are not doctors; we are here to give resources and help create efficiency for the doctors. Our physician partners are truly the ones who open the door and bring a lot of value to our growth. In addition to our physicians, we have executives in our organization like Nick DeStefane with a deep passion for bettering healthcare and a wealth of experience and knowledge about the business side of the industry. Having non-physicians like Nick who can speak competently and passionately to and with doctors about the industry, we are able to bridge the gap between the business and healthcare world more easily”

As for why people should pay attention to American Medical Administrators, Mr. Loutzenhiser offered, “Our values, our team, the people that genuinely love their patients. It is a mix of wonderful businessmen with doctors who are setting out to create a positive change for medicine in the US. A lot of them do not need to do this, they want to do this. They want to accomplish, create, and have better efficiency using technology and integrated systems. We are building something with positive momentum that, I believe, is going to provide a better avenue of access and streamlined care in medicine. It is something that I am proud of and believe will bring people a sense of healthcare security that they desire.”

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