

Marketing Technology (MarTech) Market Grows at 18.5% CAGR, Targeting \$1.7 Trillion by 2032

The global marketing technology (MarTech) market is experiencing growth due to several factors, including the increasing digital transformation



Marketing Technology (MarTech) Market

Marketing technology provides several benefits in various industries, reducing operational costs, increasing efficiency and accuracy, and improving customer experience. In the retail and ecommerce industries marketing technology provides customer relationship management (CRM) software for controlling customer interactions and data. It also offers platforms for online shopping with integrated marketing automation for email campaigns and personalized product suggestions. In the finance industry, it offers methods for managing educational content for financial literacy creation and distribution and tools for ensuring that marketing materials adhere to industry rules. Moreover, marketing technology is also beneficial in other industries including healthcare, hospitality, and entertainment. It provides patient relationship

management solutions for the healthcare industry, which are used to stay in touch with patients and remind them of appointments. In general, the market for marketing technology is propelled by the demand for automated, intelligent systems that can handle large volumes of data in real-time, allowing businesses to act and make choices based on data-driven insights.

Marketing Technology (MarTech) is a set of tools, platforms, and software applications that help businesses automate, streamline, and improve their marketing activities. It includes CRM (Customer Relationship Management), marketing automation platforms, CMS (Content Management System) tools, social media management tools, and data analytics software, among others. Marketing technologies and solutions help marketers plan, execute, analyze, and manage various marketing activities.

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Based on end-use, the retail and e-commerce segment held the largest share in 2022, contributing to more than one-fourth of the global marketing technology market revenue, and is expected to maintain the lead position during the forecast period. This is because of numerous advantages provided by marketing technology such as faster processing times, lower latency, and the ability to customize and tailor the technology to specific requirements. However, the media and entertainment segment is expected to portray the largest CAGR of 23.5% from 2023 to 2032. Marketing technology can innovate and streamline consumer and subscription processes.

Additionally, several companies are also incorporating advanced and innovative solutions, as well as providing advanced innovative execution in marketing operations to help businesses streamline their marketing operations, manage campaigns, and maintain customer interaction with fewer resources. For instance, in October 2020, UVA Darden launched a new online course on the Coursera platform namely "Artificial Intelligence (AI) in Marketing", it offers learners a roadmap to incorporating AI into a marketing strategy. Such strategic initiatives create numerous opportunities for high market growth in the forecasting years.

By region, North America dominated the <u>marketing technology market share</u> in 2022. This is due to the rising investments from companies, such as Google LLC, IBM Corporation, Microsoft Corporation, Amazon Web Services, Inc., among others, which is expected to drive market revenue growth in the region. Thus, anticipated to propel the growth of the market. However, Asia-Pacific is expected to exhibit the highest growth during the forecast period. The rise in digital penetration and adoption of smart devices, such as smartphones, tablets, and laptops are expected to drive market revenue growth in the region and provide lucrative growth

On the basis of end-use, the retail and e-commerce segment dominated the Marketing technology market in 2022 and is expected to continue this trend during the forecast period. This is because of numerous advantages provided by marketing technology such as faster processing times, lower latency, and the ability to customize and tailor the technology to specific requirements. Which further drives the demand for the global market in this sector. However, the media and entertainment segment is expected to exhibit the highest growth during the forecast period. as marketing technology can innovate and streamline consumer and subscription processes, which further is expected to provide lucrative growth opportunities for the market during the forecast period.

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Key Findings of the Study

opportunities for the market in this region.

By type, the digital marketing segment accounted for the largest marketing technology market share in 2022.

By product, the social media tools segment accounted for the largest marketing technology market share in 2022.

By end use, the retail and e-commerce segment accounted for the largest marketing technology market share in 2022.

Region wise, North America generated the highest revenue in 2022.

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